

REAL ESTATE, MINOR IN

A minor in real estate requires 18 credits as outlined below.

Course	Title	Hours
Required courses ¹		9
FIRE 305	Principles of Real Estate	
FIRE 425	Real Estate Appraisal	
FIRE 435	Real Estate Finance and Capital Markets	
Real estate electives ²		3-9
Choose at least one of the following:		
FIRE 315	Real Property Management	
FIRE 325	Real Estate Law	
FIRE 445	Real Estate Investment Analysis	
Free electives ²		0-6
Choose up to two of the following:		
BUSN 323	Legal Environment of Business	
BUSN 400	Principles of Consulting	
BUSN 401	International Consulting Practicum	
ECON 301	Microeconomic Theory	
ECON 302	Macroeconomic Theory	
FIRE 309	Risk Management and Insurance	
FIRE 311	Financial Management	
FIRE 312	Financial Modeling	
FIRE 317	Investments	
FIRE 429	Property and Liability Insurance	
FIRE 451	Options, Futures and Swaps	
FIRE 461	Cases in Financial Management	
FIRE 492	Independent Study in Finance, Insurance and Real Estate	
FIRE 493	Internship in Finance, Insurance and Real Estate	
MGMT 310	Managing People in Organizations	
MGMT 319	Leadership	
MGMT 434	Strategic Management	
MGMT 491	Topics in Management	
MKTG 301	Marketing Principles	
MKTG 315	Buyer Behavior	
MKTG 335	Professional Selling I: The Art of Persuasion	
MKTG 435	Professional Selling II: Advanced Sales Techniques	
SCMA 301	Business Statistics I	
SCMA 302	Business Statistics II	
URSP 310	Introduction to Urban and Regional Planning	
URSP 360	Community and Regional Analysis and GIS	
URSP 440	Senior Capstone Seminar in Urban and Regional Studies	
Total Hours		18

¹

Any co- or prerequisites must also be satisfied. Students must earn a minimum grade of C in the required courses.

²

Any co- or prerequisites must also be satisfied.