A minor in real estate requires 18 credits as outlined below.

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Required courses</strong></td>
<td></td>
<td><strong>9</strong></td>
</tr>
<tr>
<td>FIRE 305</td>
<td>Principles of Real Estate</td>
<td></td>
</tr>
<tr>
<td>FIRE 425</td>
<td>Real Estate Appraisal</td>
<td></td>
</tr>
<tr>
<td>FIRE 435</td>
<td>Real Estate Finance and Capital Markets</td>
<td></td>
</tr>
</tbody>
</table>

**Real estate electives** 3-9

Choose at least one of the following:

- FIRE 315 Real Property Management
- FIRE 325 Real Estate Law
- FIRE 445 Real Estate Investment Analysis

**Free electives** 0-6

Choose up to two of the following:

- BUSN 323 Legal Environment of Business
- BUSN 400 Principles of Consulting
- BUSN 401 International Consulting Practicum
- ECON 301 Microeconomic Theory
- ECON 302 Macroeconomic Theory
- FIRE 309 Risk and Insurance
- FIRE 311 Financial Management
- FIRE 312 Financial Modeling
- FIRE 317 Investments
- FIRE 429 Property and Liability Insurance
- FIRE 451 Options, Futures and Swaps
- FIRE 461 Cases in Financial Management
- FIRE 492 Independent Study in Finance, Insurance and Real Estate
- FIRE 493 Internship in Finance, Insurance and Real Estate
- MGMT 310 Managing People in Organizations
- MGMT 319 Leadership
- MGMT 434 Strategic Management
- MGMT 491 Topics in Management
- MKTG 301 Marketing Principles
- MKTG 335 Introduction to Personal Selling
- MKTG 435 Selling in the Business Marketplace
- SCMA 301 Business Statistics I
- SCMA 302 Business Statistics II
- URSP 310 Introduction to Urban and Regional Planning
- URSP 360 Community and Regional Analysis and GIS
- URSP 440 Senior Capstone Seminar in Urban and Regional Studies

**Total Hours** 18

1 Any co- or prerequisites must also be satisfied. Students must earn a minimum grade of C in the required courses.

2 Any co- or prerequisites must also be satisfied.